

“

OUR  
ANNUAL  
REPORT  
2005

”

ARIDO

Association  
of Registered  
Interior Designers  
of Ontario

MAKE  
SPACE  
FOR  
GOOD  
DESIGN.

EXECUTIVE DIRECTOR'S MESSAGE

“ Evolution – gradual development, especially from a simple to a complex form. As I approach my fifth anniversary with ARIDO, I reflect on how ARIDO has evolved. ”

When I read the history and cull the archives, I am fascinated by our growth. When I reflect on just the past five years, I am fascinated not only by how much we have grown, but more importantly, by the will, compassion and dedication of our members to do so. We continue to strive to be a profession. To be recognized by our peers, the Government and the clients we serve.

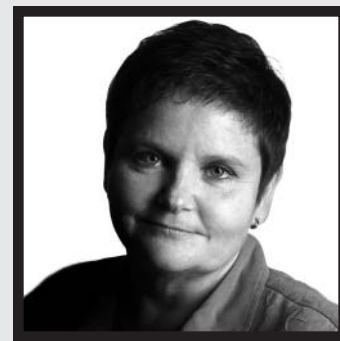
When I reflect back on the last 12 months, I am in awe. Members were challenged to demonstrate capabilities as Interior Designers, to write an

exam, when many had not done so for years, and challenged to understand why.

ARIDO was challenged this year – to protect our members' interests and right to practice more than ever before, challenged to provide our members with the tools needed to meet the requirements of Bill 124 and challenged to demonstrate to members that we were doing everything we could on their behalf.

The result – more evolution. The membership and the Association have grown immensely over the past year.

We have demonstrated to the Government of Ontario that we are prepared to fight for our rights as professional, qualified Interior Designers and that we are prepared to meet requirements imposed upon us. We have demonstrated to stakeholders that we have a voice in Government. Most importantly, we have demonstrated to our clients that as professionals we will do what it takes to get the job done.



SUSAN WIGGINS  
EXECUTIVE DIRECTOR

I have acted as a spokesperson on behalf of our industry, counselling many who have struggled. When the phone started ringing on January 1, 2006, a majority of the calls were from members submitting for permit. I am proud to be your advocate and I look forward to more evolution.

Congratulations to all who have met the challenge!

PROGRAMS

**IIDEX/NeoCon CANADA**  
IIDEX/NeoCon Canada was a year of firsts, according to Vice President Tracy Bowie. We received unanimous agreement on the lime green “SPACE” promotional campaign. Our numbers were exceptional, with sold-out hotel rooms, line-ups at registration and the restaurant, a keynote that was over capacity, and 54 packed seminars.

We increased attendance in several new target markets, including Interior Designers from outside the Greater Toronto Area, through the new Coast to Coast Travel Subsidy program funded by ARIDO, MMPI and IIDEX. Coast to Coast provided subsidies to 136 designers from across Canada. As well, there was an increase in Facility Managers, with the first-year addition of the

Canadian Facility Management & Design Expo and Conference.

The show received positive comments from across North America, from both exhibitors and attendees, and we are confident that IIDEX will continue to grow in the future.

**ARIDO AWARDS OF EXCELLENCE**

This year, ARIDO received 101 entries for the Awards of Excellence program and 61 entries for the Student Awards program. After a rigorous judging process, 21 Awards of Merit and six Awards of Excellence were given out for the Awards of Excellence program, and 13 awards were given for the Student Awards program.

We changed the presentation format in 2005. After three years as a breakfast event, the awards celebration returned to a lively, evening format on the

Thursday night. Feedback was positive and it seems that the industry is ready to return to a party format to celebrate our awards program. Let's make the 2006 celebration the best yet!

**REFERRAL PROGRAM**

In 2005, ARIDO referred both Registered and Intern members to 423 companies, developers and homeowners looking to hire an Interior Designer. Members of the public have two choices to obtain referrals – through the ARIDO website or by contacting the Association. In addition to the referrals above, the website statistics report that we receive nearly half a million successful hits each month. Finally, our referral program took in a significant number of additional referrals at the various tradeshows (see page 3).



**AFFINITY PROGRAMS**

We added Petro-Canada to our offerings of Affinity Partners this year, inviting members to take advantage of discounted gas rates through a corporate credit card program. Our partnership now totals 13, including discounts on items such as insurance, investments, cellular telephones and long distance programs.

PRESIDENT'S MESSAGE

“ When I took on the role of President, I never would have guessed that my two biggest challenges for the year would have been Government legislation and the ARIDO Awards celebration. ”

One required me to understand a complex world of Government legislation and the other required me to find a way to have a party without spending any money! I never would have guessed, especially after an in-depth strategic planning session.

After five years with one strategic plan, the Board of Management determined it was time for a renewed strategy and direction. We retained the services of the Randolph Group, to lead us through a strategic planning session. The result was a new strategic plan and budget that focussed on six critical areas:

- Promoting the Profession

- Building Awareness and Understanding
- Building the Membership
- Contributing to Effective Education and Professional Development
- Supporting Member Success
- Strengthening ARIDO's Capacity

The underlying theme throughout most of the strategic areas focused on promoting the profession and educating the client. Introducing the branding campaign, undertaking the scope of work project, participation in trade shows, and an emphasis on media were strong components of the plan.

Our government relations initiatives were also a vital component. Our focus was intended to be the introduction of Practice Act legislation, but our efforts were sidelined by political and member issues around the implementation of Bill 124 regulations. This became a critical priority for the Board and major emphasis was placed on ensuring that our members' right to practice was protected under the new regulations. Efforts in the areas of training, communications and lobbying were paramount.



GARY HEWSON  
PRESIDENT

I have thoroughly enjoyed working with the ARIDO board, staff and you, the membership. Your participation and communication have kept us on track with focus and determination during this critical year. I look forward to continuing to serve the membership as Past-President, and I welcome Lynn McGregor to the position of President. I'm sure the upcoming year will prove to be both challenging and rewarding, and I hope Lynn finds the experience as positive as I have.

BOARD OF MANAGEMENT

**Gary Hewson**  
President  
*Office Source*

**Lynn McGregor**  
President-Elect  
*McGregor Design Group*

**Linda Boorman**  
Past-President  
*Linda Boorman Interiors*

**Alex Chapman**  
Secretary  
*Chapman Design Group Ltd.*

**Anne Carlyle**  
Vice President, Programs  
*Carlyle Design Associates Ltd.*

**Deborah Rutherford**  
Vice President, Programs  
*HOK Canada*

**Don Crichton**  
Director  
*HOK Canada*

**Helen Cordeiro**  
Director  
*HC Designs*

**William Berends**  
Director  
*Marshall Cummings/IBI Group*

**Donna Lawson**  
GTA Chapter President  
*Perennial*

**Deborah Gervais**  
Eastern Ontario Chapter President  
*1110924 Ontario Inc.*

**Nadia Kuhni**  
Western Ontario Chapter President  
*Design Matrix Inc.*

**Vicki Woloschuk**  
Southern Ontario Chapter President  
*Global Contract*

**Robert Martel**  
Northern Ontario Chapter President

**Karen Stidwell**  
Grand Valley Chapter President

**Michelle Rufenach**  
Intern Committee Liaison  
*INSCAPE*

**Linda Makins**  
IDC Representative  
*Makins Ladna Design*

**Joe Pettipas**  
Chair, Board of Governors  
*HOK Canada*

**Trevor Kruse**  
IIDEX/NeoCon Canada and NCIDQ Liaison  
*Hudson Kruse*

**Marilyn Teitelbaum**  
Affiliate Liaison  
*Humber College*

**Susan Wiggins**  
Executive Director  
*ARIDO*

COMMITTEE CHAIRS

**BOARD OF MANAGEMENT/ EXECUTIVE COMMITTEE**  
President: Gary Hewson  
*Office Source*

**BOARD OF GOVERNORS**  
Chair: Joe Pettipas  
*HOK Canada*

**BUILDING CODE COMMITTEE**  
Chair, Ontario Building Code: Marilyn White  
*Mole White & Associates Ltd.*

Chair, Barrier Free Access Issues: Gary Burton  
*Parachute*

**MEMBERSHIP COMMITTEE**  
Chair: Anna Marie Hubbard  
*Figure 3 Network*

**NOMINATING COMMITTEE**  
Chair: Elaine Cecconi  
*Cecconi Simone*

**COMPLAINTS COMMITTEE**  
Chair: Margaret Agnelli  
*Agnelli Design Associates*

**DISCIPLINE COMMITTEE**  
Chair: Peter Heys  
*MC/IBI*

**INTERIOR DESIGN CONTINUING EDUCATION COUNCIL (IDCEC) COMMITTEE**

Chair: Sue Gravelle  
*Registrar, ARIDO*

**BY-LAW COMMITTEE**  
Chair: Joe Pettipas  
*HOK Canada*

**EDUCATION, REGULATIONS & STANDARDS COMMITTEE**  
Chair: Alana Golding  
*Toronto District School Board*

**PROVINCIAL CEU COMMITTEE**  
Co-Chair: Audrey Freidin  
*Audrey Freidin Design*

Co-Chair: Jennifer Cram  
*Bullock Associates Design Consultants Inc.*

**HERITAGE ARCHIVES COMMITTEE**  
Chair: Position Available

**INTERN/STUDENT COMMITTEE**  
Chair: Michelle Rufenach  
*INSCAPE*

**ANNUAL MEMBER REPORT (AMR) COMMITTEE**  
Chair: Rebecca Moyal  
*York University*

**SCHOLARSHIP COMMITTEE**  
Chair: Rebecca Moyal  
*York University*



“ Members working in each trade show’s specific sector were provided opportunities to work at the show booth to promote interior design. ”

**BRANDING CAMPAIGN**

ARIDO continued to expand our branding campaign – **Make Space for Good Design**. The premise of the campaign is to promote as many members as possible throughout Ontario. Two photo shoots were held throughout the year to add members to the campaign and those photos were used in a variety of print media.

We ran a 26-week ad campaign in the *National Post* newspaper, produced several large banners for use at events and trade shows and purchased two new booths for use at trade shows. All ARIDO stationery and the ARIDO website were changed to incorporate the campaign graphics. In addition, our Chapters placed advertisements in local media, using the campaign to ensure that our message reaches across Ontario.

**MEMBER COMMUNICATIONS**

Our *Around ARIDO* e-newsletter continues to be our primary source of communications with members. The e-newsletter is issued on the first day of every month and contains information on the Association and industry events and activities.

*dimensions*, our semi-annual magazine is a more in-depth information source for

members. Feedback on the articles featured in *dimensions* has been very positive. In 2006, ARIDO will move to a quarterly issue of *dimensions*, with a twist: two of the issues will contain articles of interest to your clients. We will publish an additional 2,000 copies of the magazine for members to distribute to their clients and for ARIDO to distribute at trade shows and events.

**MEDIA RELATIONS**

ARIDO has seen a significant increase in media interest over the past year. On average, the Association fields two to five calls per month from newspapers and publications, seeking member interviews for interior design related stories. ARIDO sources candidates to be interviewed from our speaker/writer’s bureau. This is a great opportunity for ARIDO and its members to educate the public.

The ARIDO Awards of Excellence news release gained significant media pickup, with stories in all three major dailies and most industry publications; including, *Azure*, *Canadian Interiors*, *Canadian Facility Management & Design* and *Award* magazine.

**TRADE SHOWS**

ARIDO participated in a number of trade shows this year, in an effort to educate attendees about the value of hiring and working with interior designers. Members working in each trade show’s specific sector were provided opportunities to work at the show booth to promote interior design and their company. The trade shows we participated in during 2005 were:

- The Interior Design Show
- Hostex
- Design Trends (at Construct Canada)
- Ontario Health Achieve
- Mondo Condo



ARIDO’S NEW TRADE SHOW BOOTH

“ There is no question that Bill 124 was ARIDO’s number one priority in 2005. ”

**BILL 124**

There is no question that Bill 124 was ARIDO’s number one priority in 2005. It is also fair to say that this one initiative demanded a significant amount of Board and staff attention throughout the year, causing other programs and initiatives to be put on hold.

The key issues ARIDO addressed included:

- the engineers’ and architects’ request for exemption
- the change in implementation date, from July 1, 2005, to January 1, 2006
- challenges with the examination and qualification process
- preparing members to write exams
- dealing with implementation issues after January 1, 2006

These issues required numerous meetings with Government staff members, political staff, Ministers and MPPs, as well as representatives from various stakeholder organizations. It also required ARIDO members to become involved in an MPP buddy campaign, to help present our case. Training sessions were offered to members to prepare them to meet with their local MPP.

Throughout the year, ARIDO remained committed to protecting the interests of our members with respect to Bill 124. We can all be particularly proud of two major accomplishments:

- convincing the Government to introduce a regulation change that would allow Interior Designers working in Complex buildings to write

the Large exam instead of the Complex exam, and to introduce a Designer-specific Legal/Process exam

- gaining the support of the Government, through the Minister of Municipal Affairs and Housing and the Attorney General, that architects and engineers would not be exempt

ARIDO members should be proud that on January 1, 2006, the majority of our members were prepared to do business in accordance with the new regulations.

There are still challenges with the process and ARIDO will continue to meet with Ministry officials on an ongoing basis. In addition, we have been invited to participate in the ongoing Building Advisory Committee (BAC) that will deal with implementation issues and recommend changes to the regulations.

**PRACTICE ACT**

In light of our focus on Bill 124, less time was spent on the pursuit of the Practice Act in 2005. However, it is fair to say that ongoing contact with senior Government officials and related stakeholders continued throughout the process of negotiations on Bill 124.

The meetings attended by ARIDO staff and board members and the MPP campaigns throughout Ontario, were all beneficial to our objective of ensuring the key Government decision makers gain a better understanding of our profession. Every meeting provided an opportunity and that will be very important for us in 2006, as we return our

attention and focus to this important next step in the evolution of our profession.

**TITLES ACT**

In 2005, the Registrar sent out 18 letters to individuals who were using the term “Interior Designer” or “ARIDO” inappropriately on their business cards, websites or in an advertisement.

In addition, the Registrar sent eight letters to mainstream media and industry publications that incorrectly identified an individual as an “Interior Designer”. The Registrar also met with the Yellow Pages to encourage them to refuse listings under the title Interior Designer, unless the person was an ARIDO member. In the end, this was legally not an option (we verified with our legal counsel). However, the Yellow Pages have agreed to publish a “Smart Tips” feature next to the Interior Designer listings in an attempt to help us educate the consumer.

The Registrar needs evidence to enforce ARIDO’s Titles Act. If you see any printed materials or a website that can be used as evidence of misuse, you are encouraged to send it to ARIDO.

**SCOPE OF WORK**

In 2004, ARIDO facilitated a number of round table discussion groups among the membership. The call to action coming out of those discussions was for ARIDO to become more proactive in educating the public and end users of our services, and to help support quality-based selection and fair

bidding practices among users of our services.

A very exciting project was undertaken in response to this call; to develop the Scope of Work for Interior Design in each of the different sectors: corporate/office projects, retail, hospitality, health care and residential. ARIDO retained the services of the Randolph Group to facilitate discussions with a number of members to produce a working document that would accomplish two things. First, it would educate the reader about what an Interior Designer is capable of doing and how they do it, and second, it would provide the reader with a tool to create a request for interior design services.

This has been a challenging project, but one that has produced a result we are extremely pleased with. At the March 2006 AGM, the new booklet and web-based tool for *Developing a Request for Interior Design Services* was launched to the membership.

“ I see good design making businesses more competitive in smaller communities. ”

ARIDO represents over 1,800 registered and intern interior designers practicing corporate, residential, retail, hospitality and healthcare design. Their eye-catching work increases efficiency, productivity, value, safety & well-being. Good design creates beautiful spaces in which people want to live, work and do business. Find out more or find a professional by visiting our Web site today.

Clinton Hummel is an ARIDO member, Past-President of ARIDO’s Northern Ontario Chapter and President of Paisley Park Inc. in North Bay.

ARIDO Association of Registered Interior Designers of Ontario MAKE SPACE FOR GOOD DESIGN. www.arido.ca





“ Our seminar calendar was dominated this year by offerings of Bill 124 courses and seminars. ”

**SEMINARS**

Our seminar calendar was dominated this year by offerings of Bill 124 courses and seminars. To assist our members to become qualified under the new regulations, ARIDO offered eight Large and nine Legal prep courses in 2005 to a total of 805 members.

In addition to Bill 124 offerings, we held a few evening seminars on a variety of topics; including, lighting, sustainable design and business management.

We continue to offer our NCIDQ study session twice each year, to assist Interns in preparing to write their exam.

**INTERIOR DESIGN EDUCATION AWARENESS (IDEA)**

March 2005 marked the second annual IDEA conference. Based on response to the first IDEA conference in 2004, ARIDO increased the number of offerings and expanded the conference to one and a half days. Unfortunately, registration for the conference did not increase. The number of registrants did not financially support a conference of this size.

As a result, the ARIDO Board of Management has determined that it would not continue IDEA on a go-forward basis. Through surveys and responses from members who did not attend, we have determined that our evening seminar program, IIDEX and self-directed learning opportunities provide sufficient opportunities for members to attend educational events, and that a spring professional development conference is not warranted.

**INTERIOR DESIGN EXPERIENCE PROGRAM (IDEP)**

The IDEP program for Interns was implemented as a mandatory requirement in January 2004. As of December 2005, we have 147 members enrolled in the program.

Each IDEP candidate must be working for an ARIDO Registered member, an NCIDQ certificate holder or an architect. The candidate also requires a Mentor, who they can meet with three times per year. As the pool of candidates grows, ARIDO will require more supervisors and mentors to step forward and ensure these candidates meet their program requirements. All Registered and Retired members are encouraged to contact the Association to learn how they can participate.

**INDUSTRY LIAISONS**

Building and maintaining relationships with industry stakeholders across North America is a critical mandate for the Association. ARIDO accomplishes this through a variety of memberships, one-on-one meetings and active participation in a number of ongoing committees and organizations.

ARIDO currently holds memberships with the Ontario Building Officials Association (OBOA), the Toronto Board of Trade and the Design Industry Advisory Committee.

We have an appointed representative who sits regularly on the following organizations:

- Building Advisory Committee (BAC)
- Canstruction
- Construction Specifications Canada, Toronto Chapter (CSC)
- Design Industry Advisory Committee (a collaboration of graphic, industrial, fashion, and interior design, as well as architecture and landscape architecture)
- Interior Designers of Canada (IDC)
- Issues Forum (a collaboration of ASID, IIDA, IDC, NCIDQ and the Council for Interior Design Accreditation)
- NCIDQ



**CHAPTER RELATIONS**

“ The Chapters are to be commended for providing a number of opportunities for members to network and communicate at the local level. ”

ARIDO has six chapters across Ontario and it is the mandate of these chapters to provide opportunities at the local level. All Chapters have a Volunteer Board who meet regularly to plan events and activities for the Chapter.

In 2005, the six chapters held a number of professional development and social events, participated in community charitable activities and published Chapter newsletters. Both Eastern Ontario and Greater Toronto Area Chapter held golf tournaments and Western Ontario Chapter held a social event inviting prominent business leaders to meet with local Interior Designers. Northern Ontario Chapter successfully

held an annual meeting, with both in-person and teleconferenced members in attendance, to accommodate for the great distance between members.

The Chapters are to be commended for providing a number of opportunities for members to network and communicate at the local level.

**PEOPLE AND FACILITY MANAGEMENT**

The ARIDO building at 717 Church Street currently has two tenants. Merchandise Mart Properties (Canada) Inc., who manage IIDEX/NeoCon Canada and produce the Interior Design Show and the One of a Kind Show, occupy the second and third floor of our building,

and the Interior Designers of Canada (IDC) occupies a vacant office on the lower level. ARIDO employs seven full-time staff.

After 15 years in the building, the Association is currently evaluating the need to renovate the ARIDO space.



**SMART TIPS**

When choosing an **Interior Designer**, ensure that you are hiring a qualified professional by following this advice from the **Association of Registered Interior Designers of Ontario (ARIDO)**:

- Verify they are an ARIDO member by contacting ARIDO
  - (416) 921-2127
  - 1 (800) 334-1180
  - adminoffice@arido.ca
- Ask for information relating to services, experience and fee structures
- Ask for references and check them
- Ensure that both parties sign a written contract specifying the scope of work

ARIDO provides a free referral service Accessing over 1800 members across Ontario.

ARIDO Association of Registered Interior Designers of Ontario  
MAKE SPACE FOR GOOD DESIGN.

## ARIDO MEMBERSHIP

### ARIDO HONOURS

Reva Karstadt  
Les Muniak

### ARIDO FELLOWS

Jack Winston

### NORMA RUTH RIDLEY SCHOLARSHIP

In 2005, the ARIDO provincial scholarship was renamed the Norma Ruth Ridley Scholarship in recognition of a significant bequest left to the Association by Ms. Ridley.

Ms. Ridley was a graduate of the Ontario College of Art who had a passion for design. More importantly however, was that she was a great mentor to many Interior Designers who she served during her years at Ridpaths throughout the 1960s and 70s.

The 2005 Norma Ruth Ridley Scholarship was awarded to:

*Maureen Farrington of Algonquin College.*

MEMBERSHIP STATISTICS		
MEMBER TYPE	2005	2004
Registered	1 122	1 179
Intern	655	625
Affiliate	56	46
Retired	110	97
Life	33	28*
Honorary/Fellow	36	32
In-active	47	40
<b>Sub Total</b>	<b>2059</b>	<b>1957</b>
Industry Ally	206	193
Student	1564	1379
<b>Total</b>	<b>3829</b>	<b>3529</b>

\*New membership category in 2004  
Numbers as at December 31st annually

### SPONSORS:

ARIDO extends thanks and appreciation to the following sponsors of the Annual General Meeting held March 30, 2006:

#### Platinum:

Carpenter's Union  
Central Ontario  
Regional Council



#### Gold:

Scotia Slate  
Franke Kindred



#### Silver:

Beard Winter LLP  
DPI Construction  
Metro Wallcoverings  
Mumby Insurance Brokers Inc.  
Shaw Contract

## COMBINED STATEMENT OF FINANCIAL POSITION AS AT DECEMBER 31, 2005

	2005 \$	2004 \$
<b>ASSETS</b>		
<b>Current</b>		
Cash	185,730	93,544
Investments	881,077	919,535
Accounts receivable	7,909	5,724
Inventory	—	2,262
Prepaid expenses	3,316	5,196
	<b>1,078,032</b>	<b>1,026,261</b>
<b>PROPERTY and EQUIPMENT</b>	1,815,401	1,894,834
	<b>2,893,433</b>	<b>2,921,095</b>
<b>LIABILITIES</b>		
<b>Current</b>		
Accounts payable and accrued liabilities	132,941	107,148
Current portion of long-term debt	64,169	110,004
Deferred revenue	79,580	73,109
	<b>276,690</b>	<b>290,261</b>
<b>LONG-TERM DEBT</b>	<b>83,868</b>	<b>64,169</b>
<b>NET ASSETS</b>		
<b>Unrestricted Net Assets</b>	(24,093)	(226,111)
<b>Restricted Net Assets – Funds</b>	741,567	897,942
<b>Invested in Property and Equipment</b>	1,815,401	1,894,834
	<b>2,532,875</b>	<b>2,566,665</b>
	<b>2,893,433</b>	<b>2,921,095</b>

## AUDITOR'S REPORT

To the members of Association of Registered Interior Designers of Ontario

We have audited the statement of financial position of The Association of Registered Interior Designers of Ontario as at December 31, 2005, and the statements of operations, changes in net assets and cash flows for the year then ended. These financial statements are the responsibility of the Association's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion these financial statements present fairly, in all material respects, the financial position of the Association as at December 31, 2005, and the results of its operations and its cash flows for the year then ended in accordance with Canadian generally accepted accounting principles.

KRIENS-LAROSE, LLP

Chartered Accountants

Toronto, Ontario  
January 24, 2006

## STATEMENT OF OPERATIONS – GENERAL FUND

FOR THE YEAR ENDED DECEMBER 31, 2005

	2005 Actual \$	2004 Actual \$	2006 Budget \$
<b>REVENUES</b>			
Membership fees	747,572	715,700	677,650
Education and professional development	196,573	158,208	98,500
Membership services	127,642	81,543	50,000
Rental income	121,017	111,310	122,800
Sponsorship	67,443	61,185	38,250
Donation	—	50,000	—
Communications	4,200	3,010	1,500
	<b>1,264,447</b>	<b>1,180,956</b>	<b>988,700</b>
<b>OPERATING EXPENSES</b>			
People and facility management	474,026	471,788	532,500
Education and professional development	219,148	151,025	80,500
Membership services	167,518	66,911	51,500
Office administration	111,713	114,454	116,200
Association organization and management	66,945	63,840	85,500
Communications	38,416	44,259	39,000
Technology management	21,880	26,137	27,000
Alliances	17,328	20,072	19,500
Chapter support	12,669	13,453	13,000
Compliance and corporate governance	5,400	9,206	6,000
Regulations and standards	3,783	2,800	1,000
Financial development and management	2,095	15,901	11,000
Membership orientation	941	6,672	6,000
Sponsorship	—	239	—
Innovation and planning	—	3,282	—
	<b>1,141,862</b>	<b>1,010,039</b>	<b>988,700</b>
<b>EXCESS OF REVENUES OVER EXPENSES FOR THE YEAR</b>	<b>122,585</b>	<b>170,917</b>	<b>—</b>

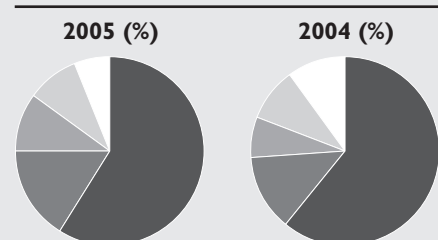


# STATEMENT OF OPERATIONS – RESTRICTED FUNDS

FOR THE YEAR ENDED DECEMBER 31, 2005

	Practice and Protection Fund \$	Ryerson Scholarship Fund \$	Benevolent Fund \$	2005 Actual \$	2004 Actual \$	2006 Budget \$
<b>REVENUES</b>						
IIDEX tradeshow	238,192	–	–	238,192	227,009	200,000
Interest	20,243	–	2,703	22,946	24,059	20,000
Other	6,802	–	–	6,802	8,515	4,500
Donation	50,000	–	–	50,000	150,000	–
	<b>315,237</b>	<b>–</b>	<b>2,703</b>	<b>317,940</b>	<b>409,583</b>	<b>224,500</b>
<b>EXPENSES</b>						
Branding Campaign	138,892	–	–	138,892	14,588	125,000
People and facility management	125,000	–	–	125,000	115,000	125,000
Professional fees	90,986	–	–	90,986	50,073	124,000
MPP events	6,548	–	–	6,548	–	5,000
Scope of work	5,700	–	–	5,700	–	20,000
Scholarships	5,000	–	2,800	7,800	3,300	6,500
Donations/events	2,650	–	–	2,650	5,043	5,000
Strategic Planning	1,755	–	–	1,755	6,921	–
Administration	1,967	–	–	1,967	2,183	1,500
Bill 124	833	–	–	833	18,446	5,000
Legislative review	88	–	–	88	28,183	–
Title's Act	–	–	–	–	7,008	5,000
Media monitoring	–	–	–	–	–	3,000
Economic impact study	–	–	–	–	–	30,000
Body of knowledge	–	–	–	–	3,941	–
	<b>379,419</b>	<b>–</b>	<b>2,800</b>	<b>382,219</b>	<b>254,686</b>	<b>455,000</b>
Excess (deficiency) of revenues over expenses for the year	(64,182)	–	(97)	(64,279)	154,897	(230,500)
Restricted assets, beginning of year	772,649	24,270	101,023	897,942	745,186	741,567
Interest income	–	904	–	904	1,359	–
Scholarships paid	–	(3,000)	–	(3,000)	(3,500)	–
Goodwill	(90,000)	–	–	(90,000)	–	–
Interfund transfer	26,023	–	(26,023)	–	–	–
<b>RESTRICTED NET ASSETS, END OF YEAR</b>	<b>644,490</b>	<b>22,174</b>	<b>74,903</b>	<b>741,567</b>	<b>897,942</b>	<b>511,067</b>

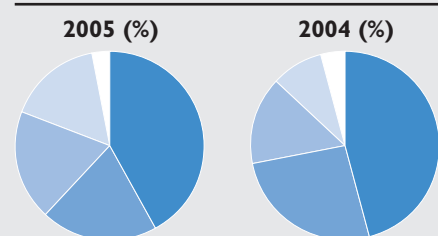
## REVENUES



## REVENUES

	2005 (%)	2004 (%)
Membership Fees	59	61
Education & Professional Development	16	13
Membership Services	10	7
Rental Income	9	9
Communications/Other	6	10

## EXPENSES



## EXPENSES

	2005 (%)	2004 (%)
People & Facility Management	42	46
Administration	20	26
Education & Professional Development	19	15
Membership Services	16	9
Communications/Other	3	4

